

# 2025 AUSTRALIAN SECURITISATION CONFERENCE

Tuesday 25 & Wednesday 26 November

Hyatt Regency | 161 Sussex St | Sydney

## Agenda

Tuesday 25 November (Registration opens 9.30am)

### DOMESTIC AND GLOBAL MARKET UPDATE

10.30am - 11.10am

#### State of the market

- Public issuance volume review and outlook.
- RV and demand factors.
- Issuer-side health check.

**Sharyn Le** | Global Head of Securitisation Origination | National Australia Bank [MODERATOR]

**Ernest Biasi** | Treasurer | Thinktank

**Steven Mixter** | Group Treasurer | Angle Auto Finance

**Peter Riedel** | Chief Financial Officer | Liberty Financial

**Billy Sangha** | Director, Capital Markets | AirTrunk

11.10am - 11.45am

#### International market trends

- Issuance trends and relative value.
- Demand and response to global event risk.
- Where Australia and APAC fit in.

**Richard Sibthorpe** | Head of Global Investor Strategy | Morningstar DBRS [MODERATOR]

**Ankit Garg** | Managing Director, Securitised Products APAC | Standard Chartered Bank

**Hiroyuki Hisa** | Structuring Director, FICC | BofA Securities

**Jiawei Sui** | Investment Specialist | SBI Sumishin Net Bank

**Cedric Tchaban** | Portfolio Manager | HSBC Global Asset Management

**Mark Thomas** | Head of European ABS Sales | Deutsche Bank

11.45am - 12.00pm

Break

### MARKET INFRASTRUCTURE

12.00pm - 12.35pm

#### Trading and liquidity

- Activity and trading conditions update.
- Senior and mezz liquidity analysis.
- Liquidity and demand diversity: a virtuous circle?

**Dong Jin** | Head of Funding | Latitude Financial Services [MODERATOR]

**Matthew Fuller** | Director, Credit Trading | Commonwealth Bank of Australia

**Sharon Lai** | Director, ABS Flow Trading | Societe Generale

**Liam O'Connor** | Senior Portfolio Manager, Short-Term investments | First Sentier Investors

**Lachlan Smith** | Portfolio Manager | Macquarie Asset Management

12.35pm - 1.10pm

#### Optimising execution

- How Australia stacks up with global norms.
- Speed to market and execution risk.
- Automation options outlook.

**Jamie Pratt** | Managing Director and Head of Corporate Trust, APAC | BNY [MODERATOR]

**Amy Green** | Portfolio Manager | Aware Super

**Edward He** | Director, Syndicate | National Australia Bank

**Milos Ilic-Miloradovic** | Treasurer | Bluestone Home Loans

**Adam Scully** | Senior Portfolio Manager | Alexander Funds Management

1.10pm - 1.30pm

## Q&A: Automating businesses

- Real-world deployment of AI: breakthroughs and challenges.
- Streamlining and enhancing the investment process.

**Jon Alder** | General Manager | Perpetual Digital

**Michael Starkey** | Co-founder and Chief Operating Officer | Athena Home Loans

1.30pm - 2.15pm

Lunch

## BUSINESS AND FUNDING ALIGNMENT

2.15pm - 2.50pm

### How business strategy drives the funding mix

- Capital light versus active balance sheet: pros and cons.
- Business approach and unlocking funding options.
- What lender decisions mean for market shape.

**Divan du Plessis** | Director, Structured Finance | Westpac Institutional Bank [MODERATOR]

**Paul Brown** | Treasurer | La Trobe Financial

**Andrew Chepul** | Co-founder & Chief Executive Officer | ColCap Financial

**Anthony Hermann** | Head of APAC | ATLAS SP Partners

**Ross Horsburgh** | Treasurer | Shift

**Margot Kelly** | Senior Manager, Securitisation | Firstmac

2.50pm - 3.25pm

### New transaction structures in global markets

- How structural innovation is unlocking liquidity.
- Collateral diversity in global markets.
- Adopting global trends in Australia.

**Vera Chaplin** | Managing Director and Asia Pacific Chief Analytical Officer | S&P Global Ratings [MODERATOR]

**Cian Chandler** | Managing Director and Chief Analytical Officer | S&P Global Ratings

**Nicola Dondi** | Managing Director | Goldman Sachs

**Prashant Dwivedi** | Executive Vice President and Portfolio Manager | PIMCO

**Christian Larney** | Associate Director & Assistant Portfolio Manager | Barings

**Cedric Tchaban** | Portfolio Manager | HSBC Global Asset Management

3.25pm - 3.45pm

### Q&A: Integrating sustainability

- Reassessing ESG's capital markets role.
- Asset-side developments.
- The sustainable finance taxonomy as facilitator.

**Malea Figgins** | Vice President, Securitized Products Analyst, Fixed Income Group | TCW

**Richard Lovell** | Executive Director – Debt Markets | Clean Energy Finance Corporation

3.45pm - 4.10pm

Break

## ASSET CLASS DIVERSITY

4.10pm - 4.45pm

### Auto market in focus

- Origination avenues and trends.
- Diversifying the investor base.
- Regulatory implications for funding markets.

**Vladimirs Zlotnikovs** | Associate Director, Structured Finance | Moody's [MODERATOR]

**Matt Devine** | Chief Financial Officer | Allied Credit

**Caroline Dunlop** | Head of Funding | Avanti Finance

**David McLeish** | Managing Director | Wedge Money

**Peeyush Pallav** | Head of Real Estate Asset and Structured Finance, Asia-Pacific | Mizuho Securities

4.45pm - 5.05pm

### Q&A: Reverse mortgage evolution

- Sector growth and borrower takeup.
- From deal one to deal two: building a funding market.

**Anne-Marie Neagle** | Partner | King & Wood Mallesons [INTERVIEWER]

**Joshua Funder** | Chief Executive and Managing Director | Household Capital

**Tom Heslop** | Director, Markets | Citi

5.05pm - 5.40pm

### Data centres and digital collateral

- Deal analysis and consequences for future flow.
- Supply: near-term pipeline and future options.
- Global developments and local impact.

**Louise McCoach** | Partner | Dentons [MODERATOR]

**Jordan Batchelor** | Global Head of Asset Securitisation | ING

**Dylan Bourke** | Managing Director and Portfolio Manager | Kapstream Capital

**Mark Bower** | Group Treasurer | NEXTDC

**Chris Patten** | Senior Director, Capital and Structuring | AirTrunk

**Nikit Sawjani** | Vice President, Securitisation | RBC Capital Markets

5.40pm - 7.00pm

### Welcome reception

## Wednesday 26 November (Registration opens 8.30am)

## ECONOMIC LANDSCAPE AND COLLATERAL OUTCOMES

9.10am - 9.50am

### Asset and market performance

- Competition and credit appetite across the lending market.
- What the economic environment says about credit appetite.
- How funding markets are driving lending competition.

**Justin Mineeff** | Head of Securitisation | Commonwealth Bank of Australia [MODERATOR]

**Eagle Chang** | Portfolio Manager | Macquarie Asset Management

**Mike Culhane** | Senior Managing Director | Blackstone

**Andrea Jaehne** | Director, Credit Strategy | Commonwealth Bank of Australia

**Anthony Moir** | Treasurer | Pepper Money

9.50am - 10.30am

### Economists panel

- International influences: trade and geopolitical risk.
- The end of the easing cycle?
- Outlook for 2026.

**Martin Foo** | Director and Lead Analyst, Sovereign and International Public Finance | S&P Global Ratings [MODERATOR]

**Luci Ellis** | Chief Economist | Westpac Banking Corporation

**Diana Mousina** | Deputy Chief Economist | AMP

**Eliza Owen** | Head of Residential Research | Cotality

**Richard Yetsenga** | Chief Economist | ANZ

10.30am - 11.00am

Break

11.00 am - 11.35am

## Is the market overheating?

- The impact of lending competition on risk pricing.
- Tighter spreads, fair value and investor behaviour.
- Identifying vulnerabilities and potential weak spots.

**Chris Dalton** | Chief Executive | Australian Securitisation Forum [MODERATOR]

**Sam Baird** | Vice President, Securitised Products Group | J.P. Morgan

**Roy Mao** | Investment Manager | Yarra Capital Management

**Campbell Smyth** | Chief Executive | Resi

**Natasha Vojvodic** | Head of Australian and New Zealand Structured Finance | Fitch Ratings

11.35am - 12.10pm

## Loan classification

- Building a resilient definition of prime.
- Does nomenclature matter on- or offshore?
- What would a robust system of classification look like?

**Stephen McCabe** | Head of Structured Capital Markets | ANZ [MODERATOR]

**James Austin** | Chief Financial Officer | Firstmac

**Narelle Coneybeare** | Managing Director and Sector Lead Pacific and South East Asia Structured Finance | S&P Global Ratings

**Ryan Harkness** | Managing Director | ORDE Financial

**Stephen Martin** | Head of ABS | Challenger

12.10pm - 1.05pm

Lunch

## OUTLOOK AND MARKET PROSPECTS

1.05pm - 1.35pm

## Keynote | Reserve Bank of Australia

**Penelope Smith** | Head of International Department | Reserve Bank of Australia

1.35pm - 2.05pm

## Q&A: UK and Eurozone regulatory developments

**Ian Bell** | Chief Executive | Prime Collateralised Securities [INTERVIEWER]

**Maria Green** | Knowledge Counsel | A&O Shearman

**Christian Thun** | Chief Executive | European DataWarehouse

2.05pm - 2.40pm

## Where next for new and alternative funding options?

- Private credit: from interesting option to mainstream funding method?
- Price setting, brand management and private finance.
- What will the market look like in five years?

**Ilya Serov** | Associate Managing Director, Structured Finance | Moody's Ratings [MODERATOR]

**Oscar Austin** | Co-head, Alternative Credit and Securitised Product Group, APAC | Natixis CIB

**Jesus Rio Cortes** | Partner | Apollo

**Steven Fischer** | Deputy Treasurer | Pepper Money

**Pratik Joshi** | Portfolio Manager, Private Credit | Revolution Asset Management

**Marc Pinto** | Global Head, Private Credit | Moody's Ratings

2.40pm - 3.00pm

Break

3.00pm - 3.35pm

## Scale and capital efficiency for newer issuers

- Capital efficiency tools.
- The quest for scale and the battle for sustainability.
- Consolidation outlook: if not now, when?

**Haggy Strom** | General Manager - Debt and Securitisation | IQ-EQ [MODERATOR]

**Nigel Bradshaw** | Group Treasurer | MoneyMe

**Will Farrant** | Partner, Alternative Credit | Ares Management

**Elly Ko** | Head of Funding, Consumer | humm group

**John Powell** | Managing Director | Neu Capital

**3.35pm - 4.10pm**

## **Global distribution outlook**

- RV and competing options.
- Dedollarisation and consequences for Australian dollar assets.
- Foreign currency issuance back on the map?

**Kevin Stephenson** | Head of APAC Credit Ratings | Morningstar DBRS [MODERATOR]

**Vedanta Bagchi** | Head of Structured Credit | Revolut

**David Carroll** | Treasurer | ColCap Financial Group

**Fiona Gaal** | Director and Head of Securitisation, Oceania | MUFG Securities

**Siddharth Khera** | Director, Securitised Products Trading | Standard Chartered Bank

**Masato Shinoaki** | Senior Expert, Financial Markets Department | au Jibun Bank Corporation

**4.10pm - 4.55pm**

## **Industry leaders' summit: nonbank CEOs survey the outlook**

- Competition and margin squeeze.
- Funding options and the growth of diversification.
- AI, distribution and the search for a competitive edge.

**David Castle** | Head of Sales and Distribution, APAC | Macquarie Bank [MODERATOR]

**Jason Azzopardi** | Chief Executive | Brighten Homeloans

**Calvin Cordle** | Managing Director and Chief Executive | RedZed

**Michelle Herlihy** | Chief Executive | Speirs Finance

**Andrew Lockhart** | Managing Partner | Metrics Credit Partners

**4.55pm - 6:00pm**

## **Closing cocktails (Hyatt Sailmaker Restaurant, Lobby Level)**