

## A MESSAGE FROM DICKIE

Welcome to the ASF Virtual Symposium 2020.

Perpetual is very pleased to support the ASF once again this year. Despite 2020's challenges, the Symposium provides the securitisation industry with a great opportunity for us to come together, albeit in a new virtual format.

The Australian securitisation market continues to be resilient and industry participants have done an incredible job at managing risks, business, people safety and funding challenges throughout the COVID-19 pandemic. During this period, we've also received support from investors, the RBA and AOFM.

As always, Perpetual remains focused on our clients. In times like these, it's more important than ever to support businesses so that they can navigate the challenges. We also acknowledge the impact on both personal and professional lives.

Some years ago, the RBA reported that critical new infrastructure was needed for the market. In support of our clients, we developed this and are pleased that almost 12 years later, clients continue to benefit as they work through the challenges brought about by the pandemic.

I am pleased to advise that we are bringing new capabilities to the market as we launch Perpetual Digital, PCT's innovation company with a bold new vision - **To be the leading digital solutions provider to the financial services industry.**

Innovation, product development and delivering digital solutions have always been at the core of our business. We continue to listen to our clients and the industry and learn from their experiences. As a result, our digital solutions are designed to help support you in meeting those challenges today and into the future.

For the past five years we have partnered with Microsoft and Insight to develop products in our new Perpetual Business Intelligence Cloud Platform to support clients digitally transform their business:

- **Treasury and Finance Intelligence** - Digitise and automate core treasury and finance processes.
- **Investor and Market Intelligence** - Automate deal analysis, in support of credit risk assessments and ongoing portfolio monitoring.
- **Credit and Risk intelligence** - Forecast the performance of your portfolio as well as benchmark your data against the market to uncover new opportunities.

This year's virtual symposium will again be a great platform to connect and share ideas. We hope you can join us at 12.50pm on day two of the symposium as we provide you with insights relating to the digital transformation in the securitisation space - **'Get ready for a big digital leap'**.

Warm regards, Dickie.

### Richard 'Dickie' McCarthy GROUP EXECUTIVE

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### Perpetual Corporate Trust

Australian Trustee of the  
year 2016, 2017, 2018, 2019

Best Corporate Trust,  
Australia 2019



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